



# CITYPAGE

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## TERMINAL 4 RETAIL OPPORTUNITIES

### INFORMATION MEETINGS AND WORKSHOPS

The city of Phoenix Aviation Department is conducting a series of workshops and business informational meetings for retail operators and other interested parties including ACDBE, DBE and small business operators and potential retail suppliers, in preparation for the release of a competitive Request for Proposals (RFP) for the Terminal 4 Retail concession opportunities. Interested parties are encouraged to attend to learn about the procurement process and receive an overview of the retail program. This RFP will offer between 14 and 18 contracting opportunities for specified retail operations in Terminal 4. No food and beverage concession opportunities are available at this time.

Mark your calendar for upcoming workshops and meetings:

### WORKSHOPS

All workshops will be held at the Terminal 3 PAAB Room except for Oct. 14. The location for the Oct. 14 meeting will be determined later.

- So You Want to Be a PHX Concessionaire - Tuesday, July 15, 3:30 to 5 p.m.
- What is an ACDBE? – Tuesday, Aug. 5, 3:30 to 5 p.m.
- Request for Proposal Basics – Wednesday, Aug. 20, 2 to 5:30 p.m.
- Are You Ready for T4 Retail? – Wednesday, Sept. 24, 2 to 5:30 p.m.
- PHX FastPitch! (Concessions) – Tuesday, Oct. 14, 8:30 a.m. to noon
- PHX FastPitch! (Goods and Services) – Tuesday, Oct. 14, 1 to 4:30 p.m.

### BUSINESS INFORMATION MEETINGS

- Tuesday, July 22, 2 to 4 p.m. Radisson Hotel Phoenix Airport
- Tuesday, Sept. 16, 2 to 4 p.m. (TBD)
- Wednesday, Nov. 12 – 2 to 4 p.m. (TBD)

Registration for both the Workshops and the Business Information Meetings will be done through [Eventbrite.com](http://Eventbrite.com)

Register for the July 15 Workshop at <https://www.eventbrite.com/e/the-plane-facts-about-t4-retail-concessions-101-tickets-12096881097>

Register for the July 22 Business Information Meeting at <https://www.eventbrite.com/e/terminal-4-retail-at-phx-business-information-meeting-tickets-12069398897>

If you have any questions, please call 602-683-2679 or email [busopps.aviation@phoenix.gov](mailto:busopps.aviation@phoenix.gov).